

# How the photovoltaic revolution will change global production and trade patterns

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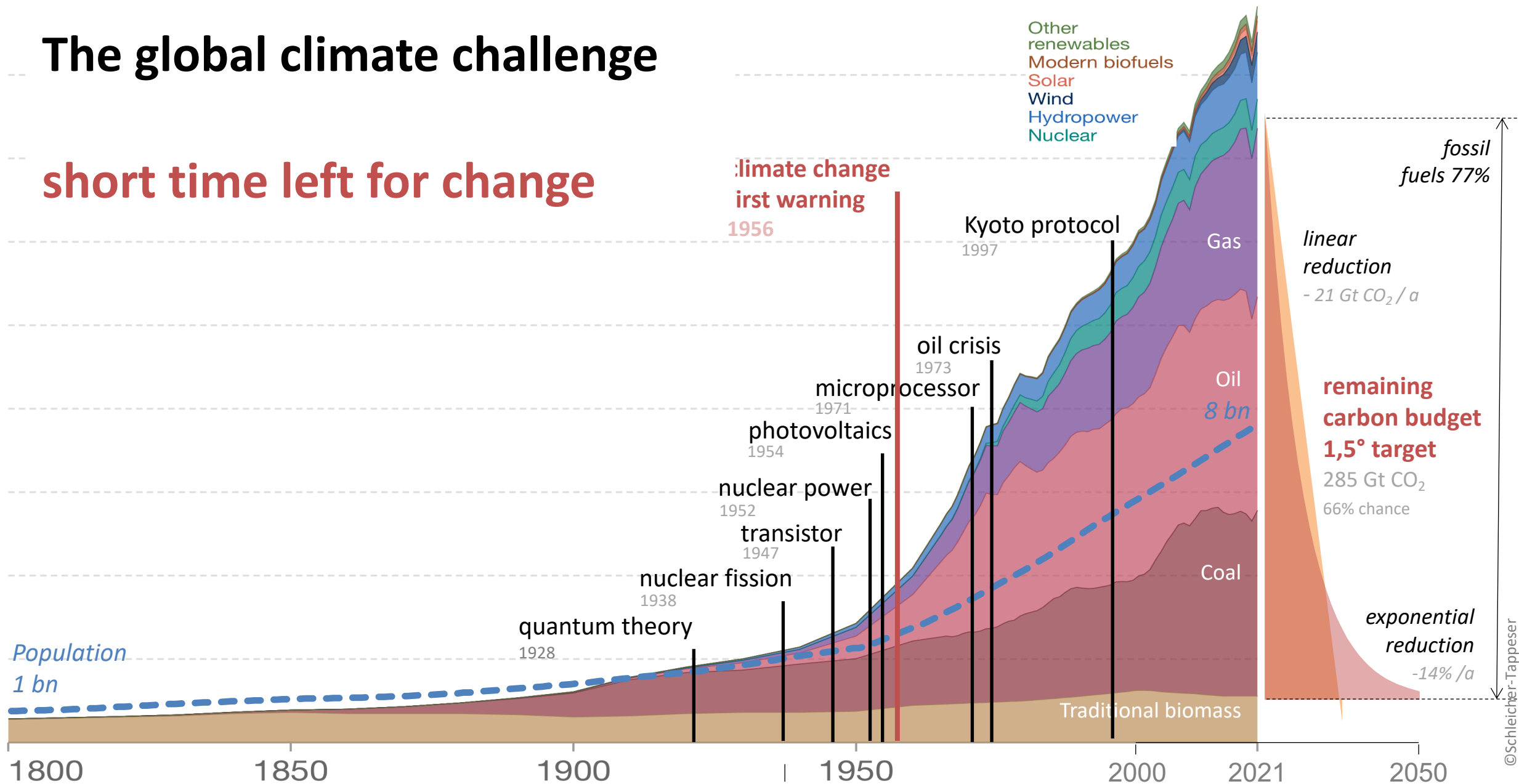
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# Outline

- The global climate challenge
- The future of energy supply is electric: turning away from fire
- PV will be the dominant source of energy
- The geography of cheap energy is dramatically shifting
- Consequences for a European industry policy
- Managing the transformation

# The global climate challenge

short time left for change



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## Useful energy we need

Elmag. Radiation /  
**Light**

*illumination,  
communication  
photochemistry*

**Electricity**

*communication,  
computing,  
controlling*

different  
temperatures

**Heat**

*heating,  
transforming  
materials*

different  
molecules

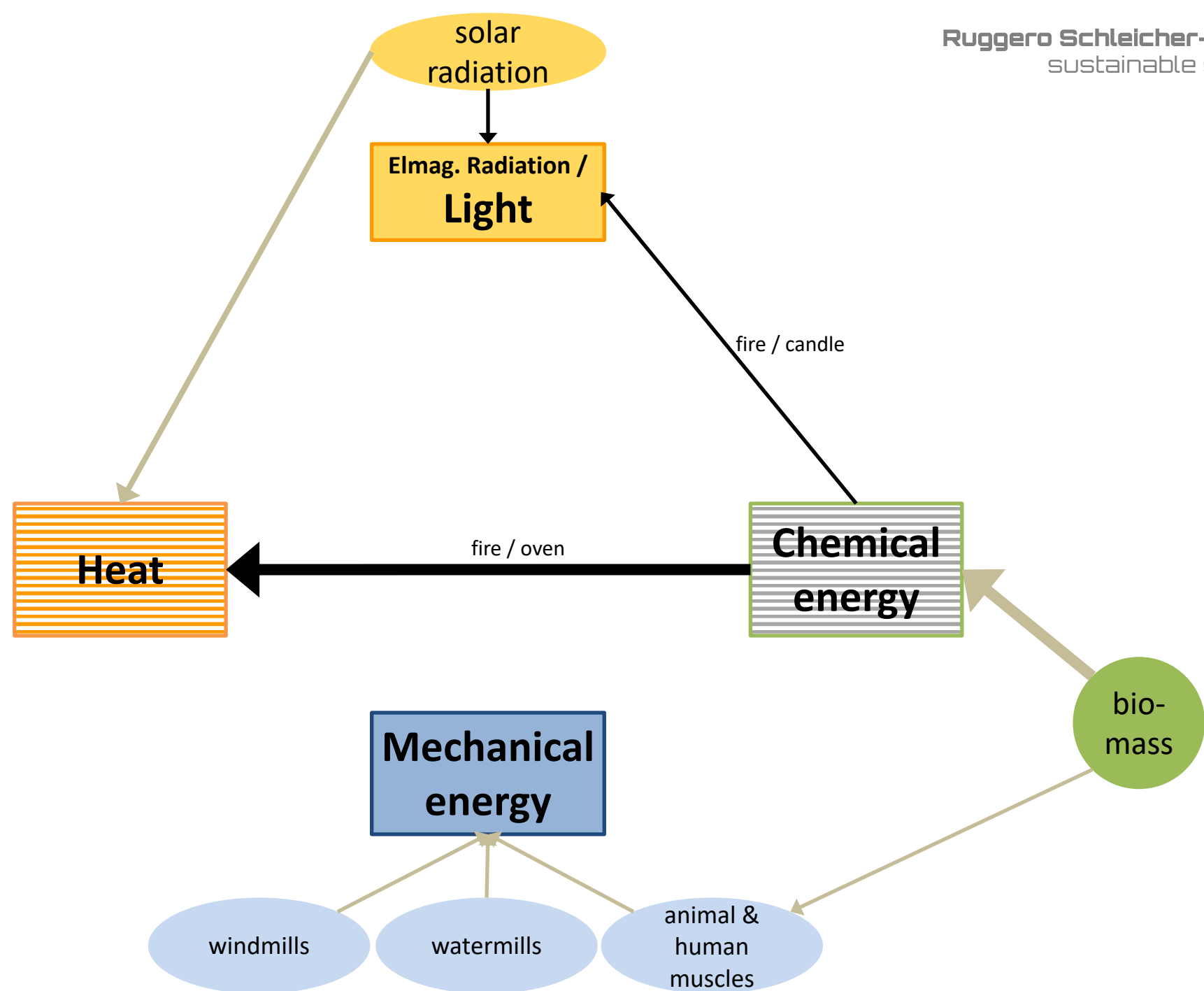
**Chemical  
energy**

*(food),  
(chemical processes)*

**Mechanical  
energy**

*transport,  
transforming  
materials*

1700 - 1800



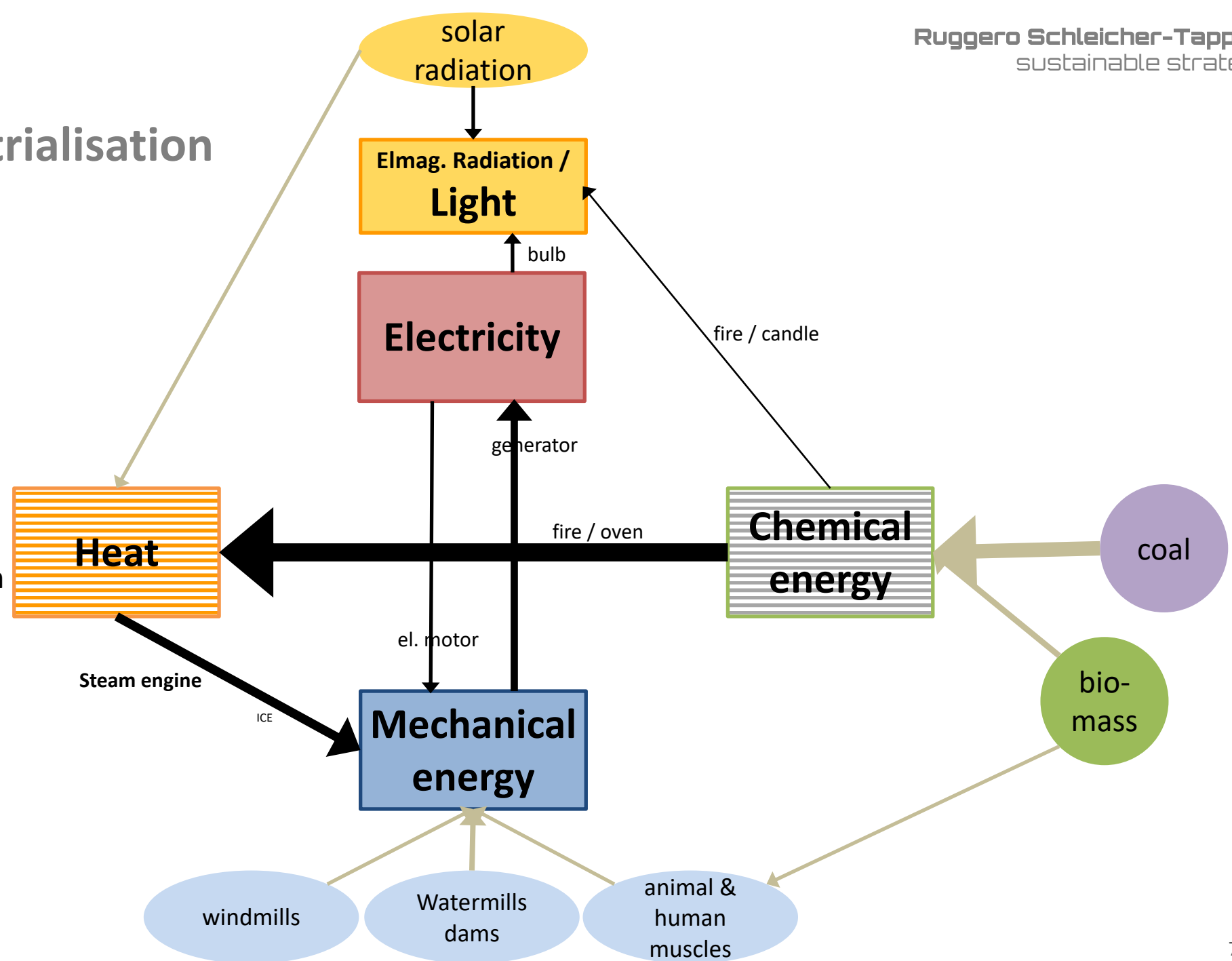
## 1800 - 1900 Start of industrialisation

### Coal

- high energy density
  - only in some locations
  - transportable
- Steam engine
- mechanisation
  - railways, ships
  - geographical expansion

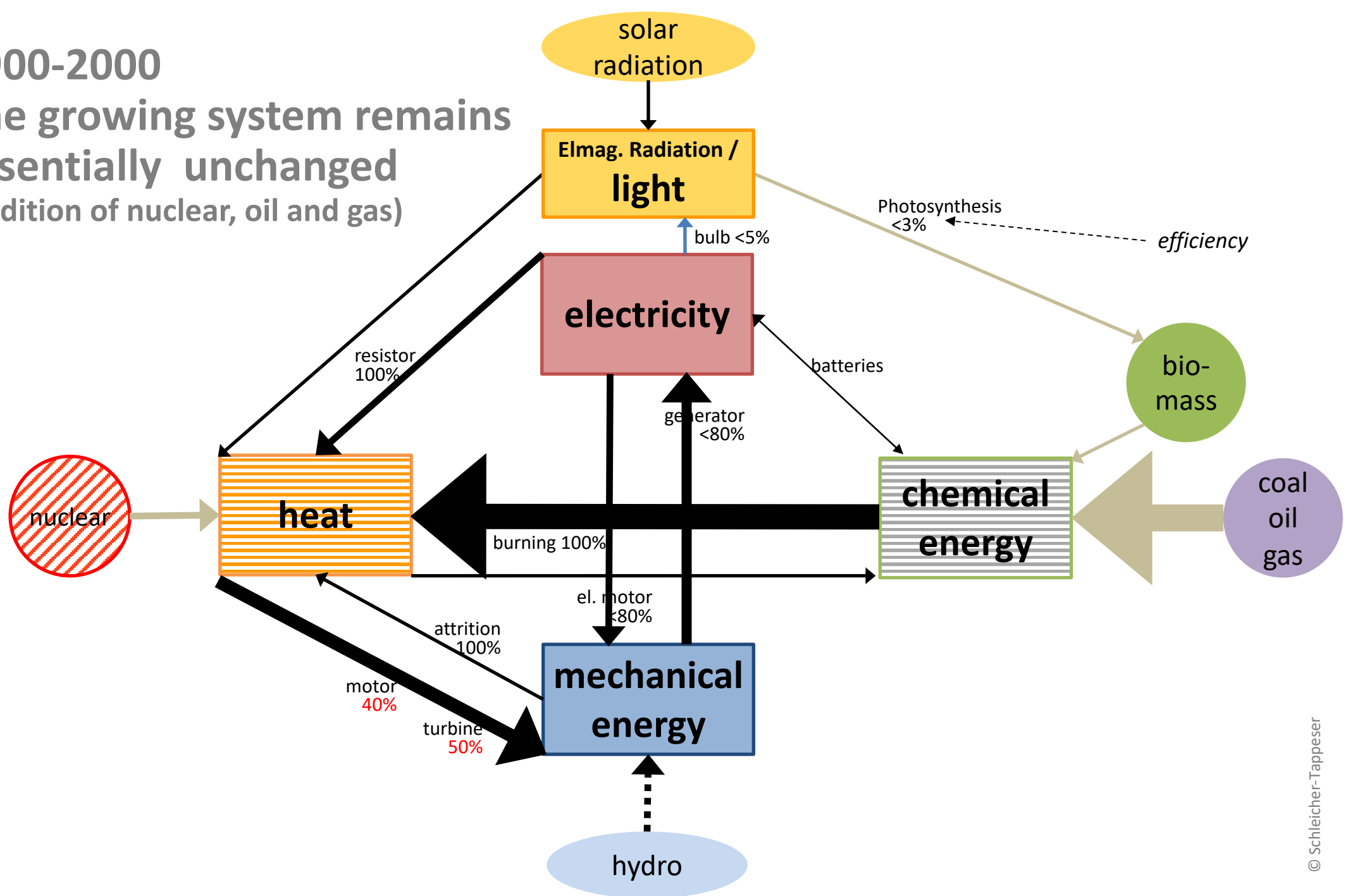
### → Electricity

- telegraph, telephone
- flexible & small mechanical energy
- Illumination
- scientific challenge



1900-2000

The growing system remains  
essentially unchanged  
(addition of nuclear, oil and gas)

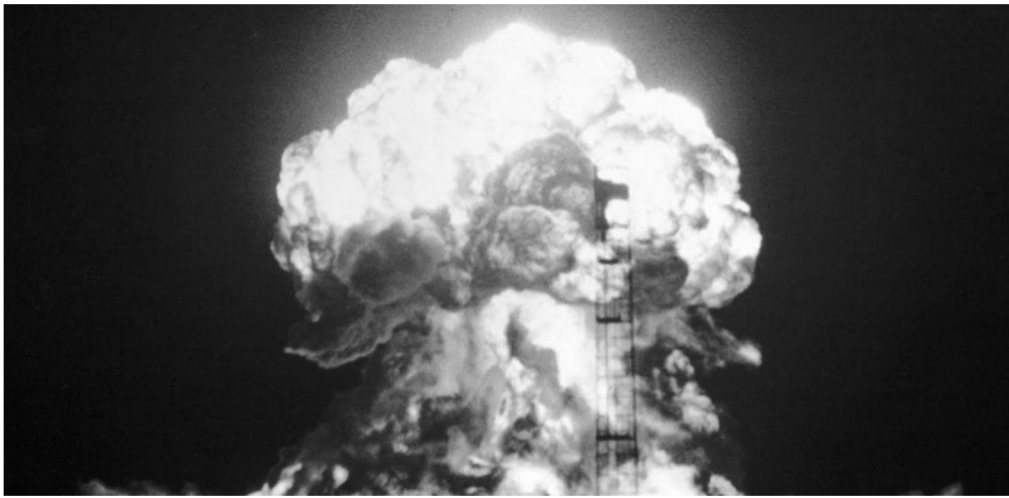




1900-1938:

## Upheaval in Physics: discovery of new laws & worlds at the atomic level

- 1900 Max **Planck** postulates that electromagnetic radiation is portioned into discrete “quanta”
- 1904 Albert **Einstein** postulates the equivalence of mass and energy in his Special Relativity Theory
- 1911 **Rutherford**’s atom model: a small positively charged heavy nucleus is orbited by negatively charged electrons
- 1926-28 **Heisenberg, Schrödinger** and **Dirac** develop a mathematical formulation of **QUANTUM THEORY**
- 1938 Otto **Hahn** and Lise **Meitner** discover & explain nuclear fission



- Macro world  $\leftrightarrow$  Nano world: continuous properties & processes  $\leftrightarrow$  Quantised states & changes
- particle/wave duality, waves as probabilities
- the observer is part of the system
- counter-intuitive laws at the nano-level

1945  $\rightarrow \rightarrow$

### Discovery of new dimensions

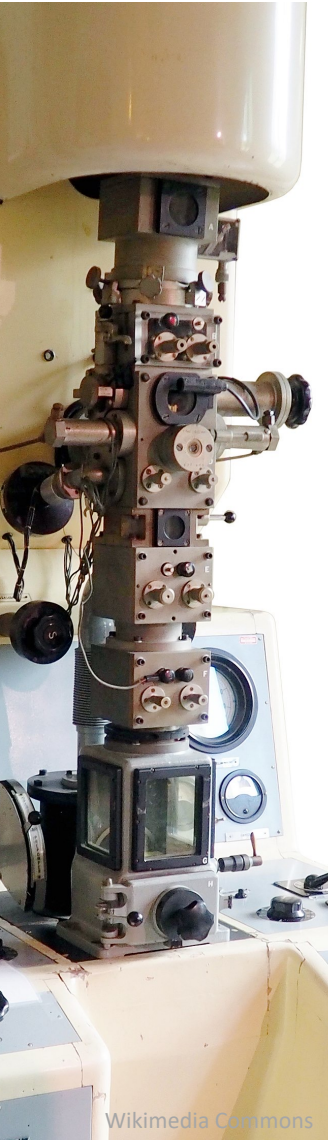
- material sciences
- electronics
- informatics
- molecular biology
- quantum chemistry
- geophysics/climate science
- ...

# After 1950: Nanosciences bring new technologies

## RESEARCH and INFORMATION

New measurement methods  
and instruments  
→ discovery of nanoworlds

- Mass & other spectrometers
- Electron & X-ray microscopes
- Magnetic resonance imaging
- Sensors for chemicals
- Image sensors
- Positron Emission Tomography
- ...

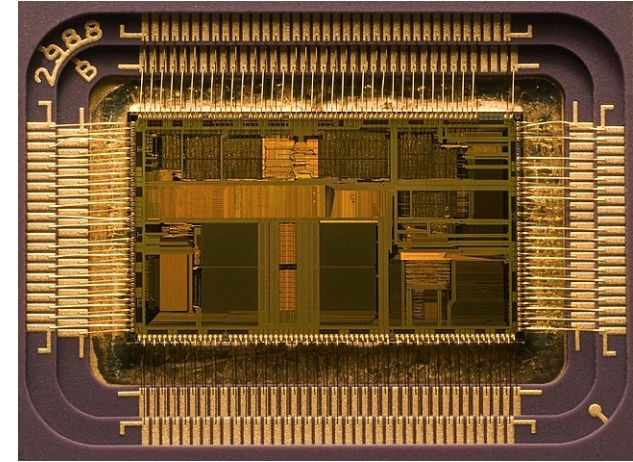


Transistor → Microelectronics → Digitalisation

1971: Microprocessor with  
8,000 Transistors

2021: Microprocessor with  
80,000,000,000 Transistors

Boost for all other technologies



Wikimedia Commons

DNA structure → Microbiology → Gene technology

1953: Discovery basic DNA structure

2021: mRNA vaccine beats Covid



Wikimedia Commons

**Information processing increasingly decoupled from matter and energy**

- miniaturisation saves energy, material and costs → boost in performance
- increase in speed saves energy, material and costs → boost in performance

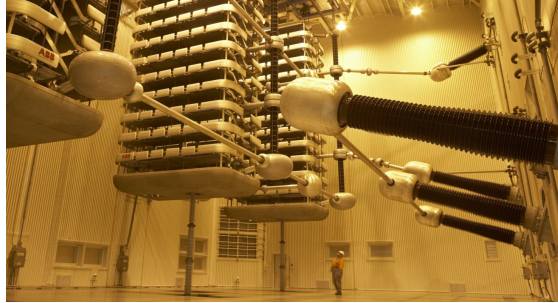
# Nanosciences bring **KEY NEW ENERGY TECHNOLOGIES**



## Photovoltaics

*Power generation*

- Direct generation of electricity from sunlight
- >20 times more efficient than photosynthesis
- Lowest electricity costs
- Decentralised generation
- **Fluctuation with solar radiation**



## Power Electronics

*Power transformation, transport and control*

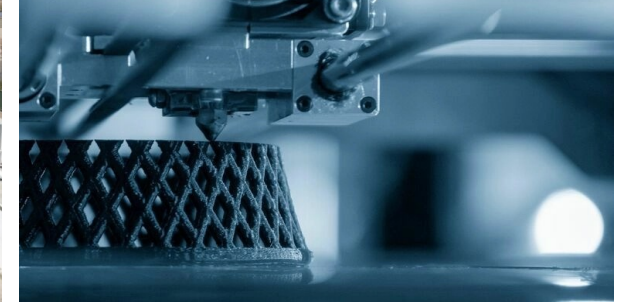
- Electricity converters
- Wind power to grid
- Digital control of electricity systems
- Efficient grids, HVDC, superconductors
- Digital frequency control → efficient e-motors



## Batteries

*Power storage*

- High-density electro-chemical battery cells
- Flow batteries for longer-term-storage
- Strong density improvements and cost reduction
- Fuel cells
- Improved electrolyzers



## Electricity → Radiation

*Material processing & Light*

- LED, Laser, Microwave...
- 3D-printing: up to 75% material savings
- High life-cycle energy savings
- Efficient decentralised small series production

**Very rapid performance boost and cost reduction well above macroscopic process learning curves:  
miniaturisation and speed/efficiency increase due to improved processes at nanoscale**

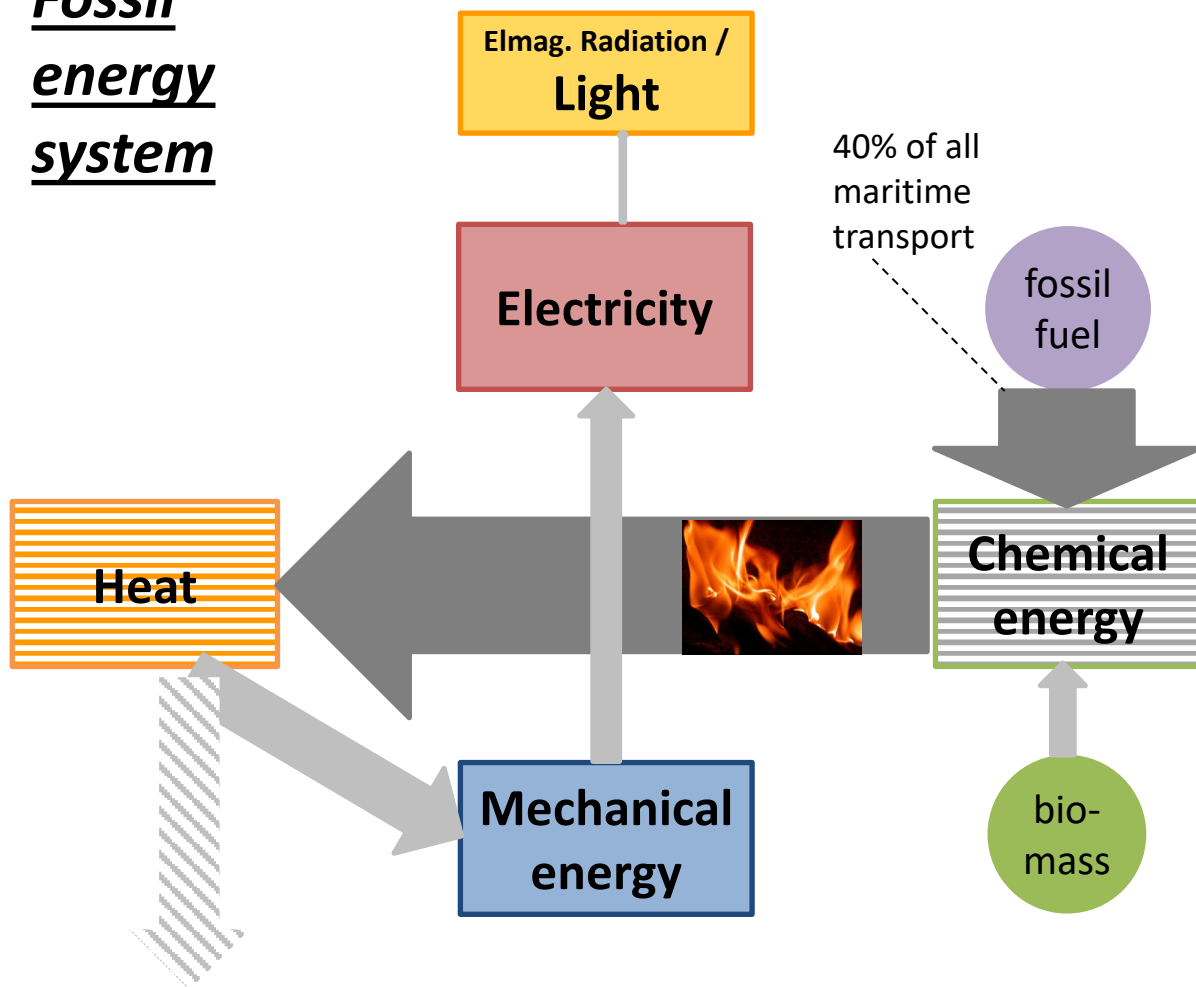


# A fundamental paradigm shift

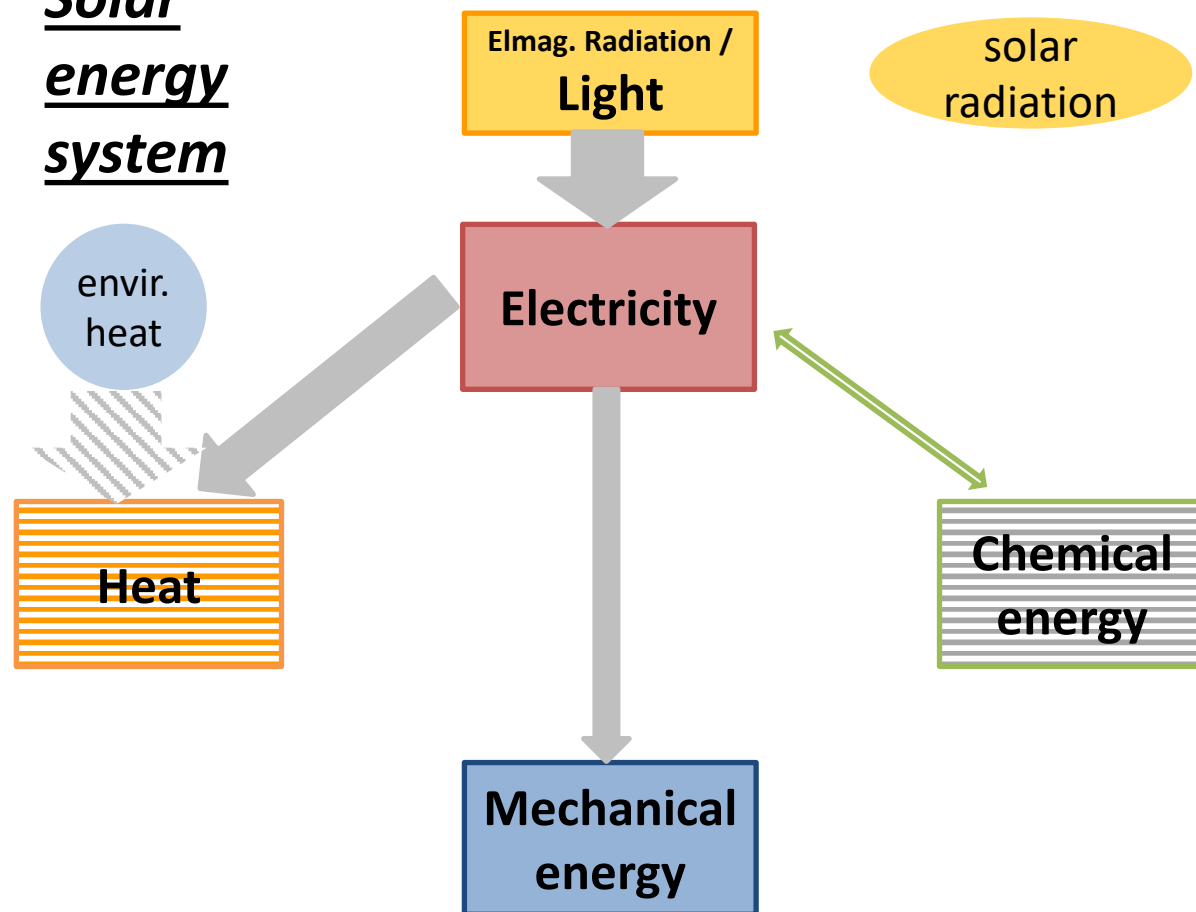
## Abandoning fire as basis of our civilisation

Huge gains in energy and material efficiency

### Fossil energy system

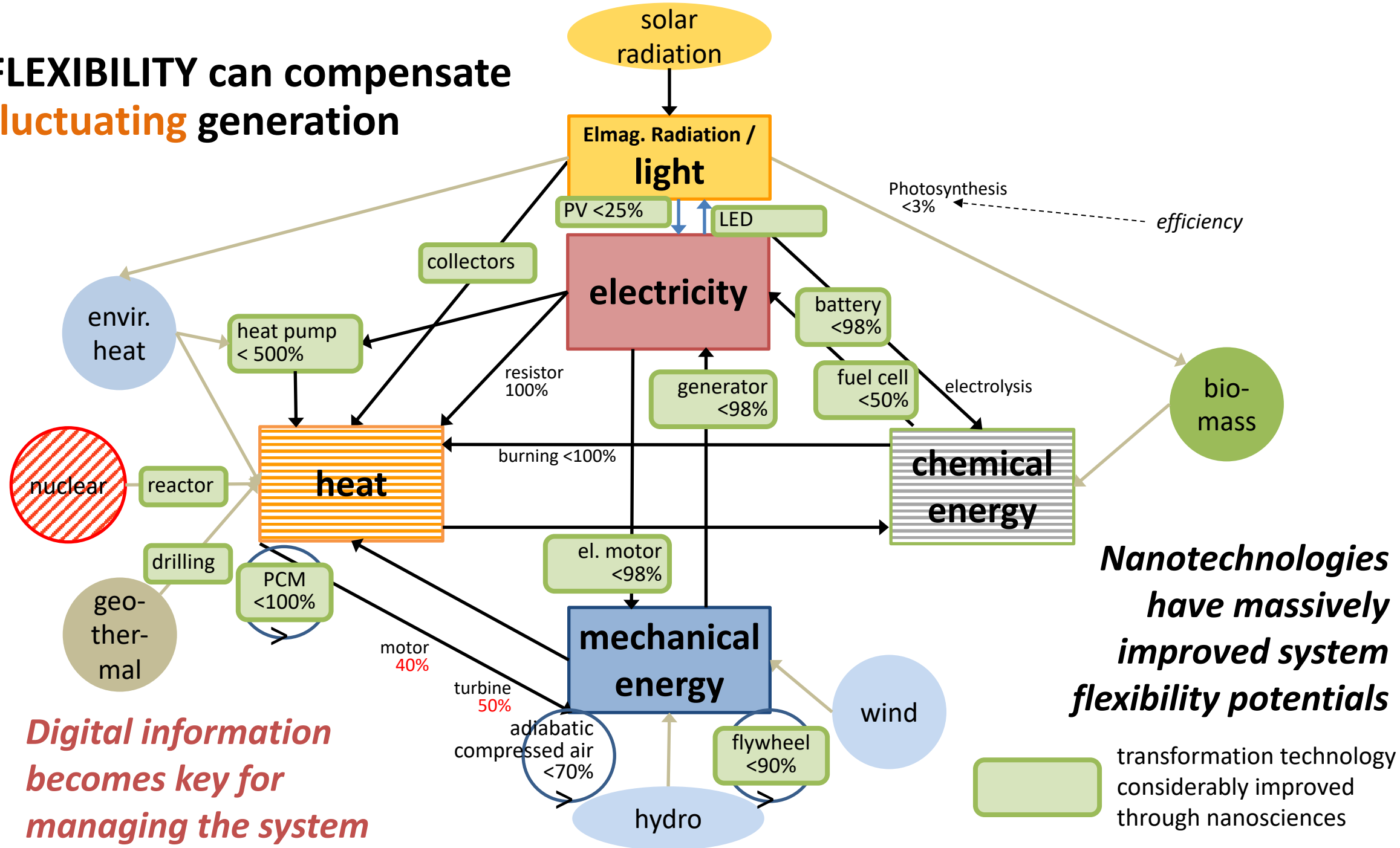


### Solar energy system



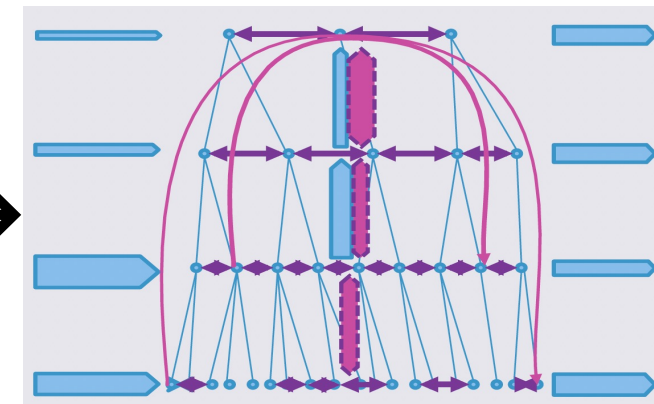
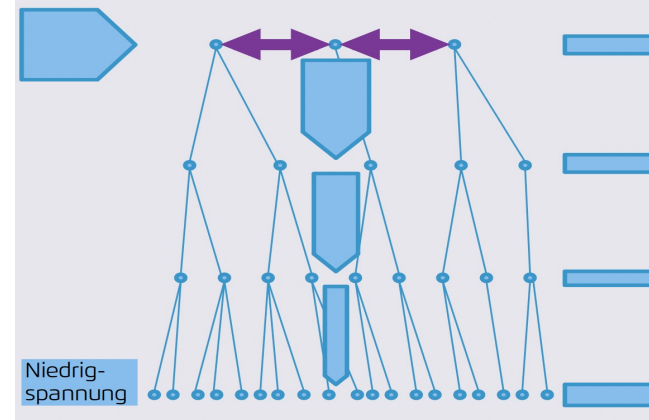
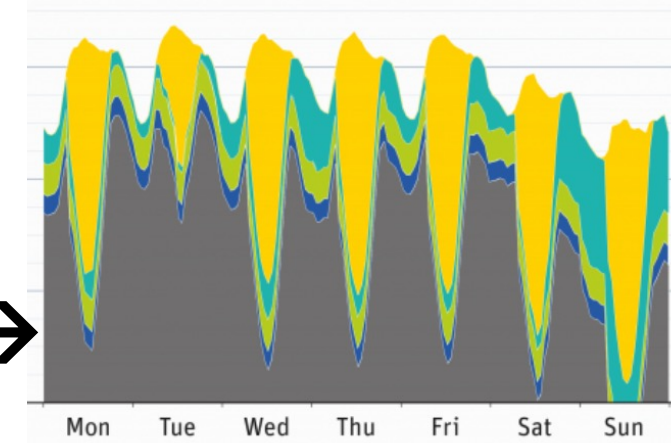
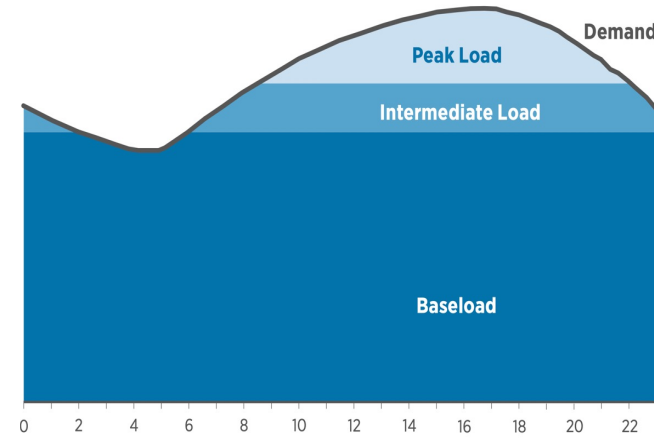
**Drastically reduced energy & material throughput**

## FLEXIBILITY can compensate fluctuating generation



# Flexibility sources allow full coverage with renewable electricity

Flexibility source	New technologies
Demand side management	power electronics, communication
Flexible generation	power electronics, materials
Energy storage	batteries, hydrogen conversion, power electronics
Sector coupling	power electronics, heat pumps, electric transport
Grids: Transmission & distribution	power electronics, digitalisation, superconductivity
Bottom-up system control logic	power electronics, local energy markets



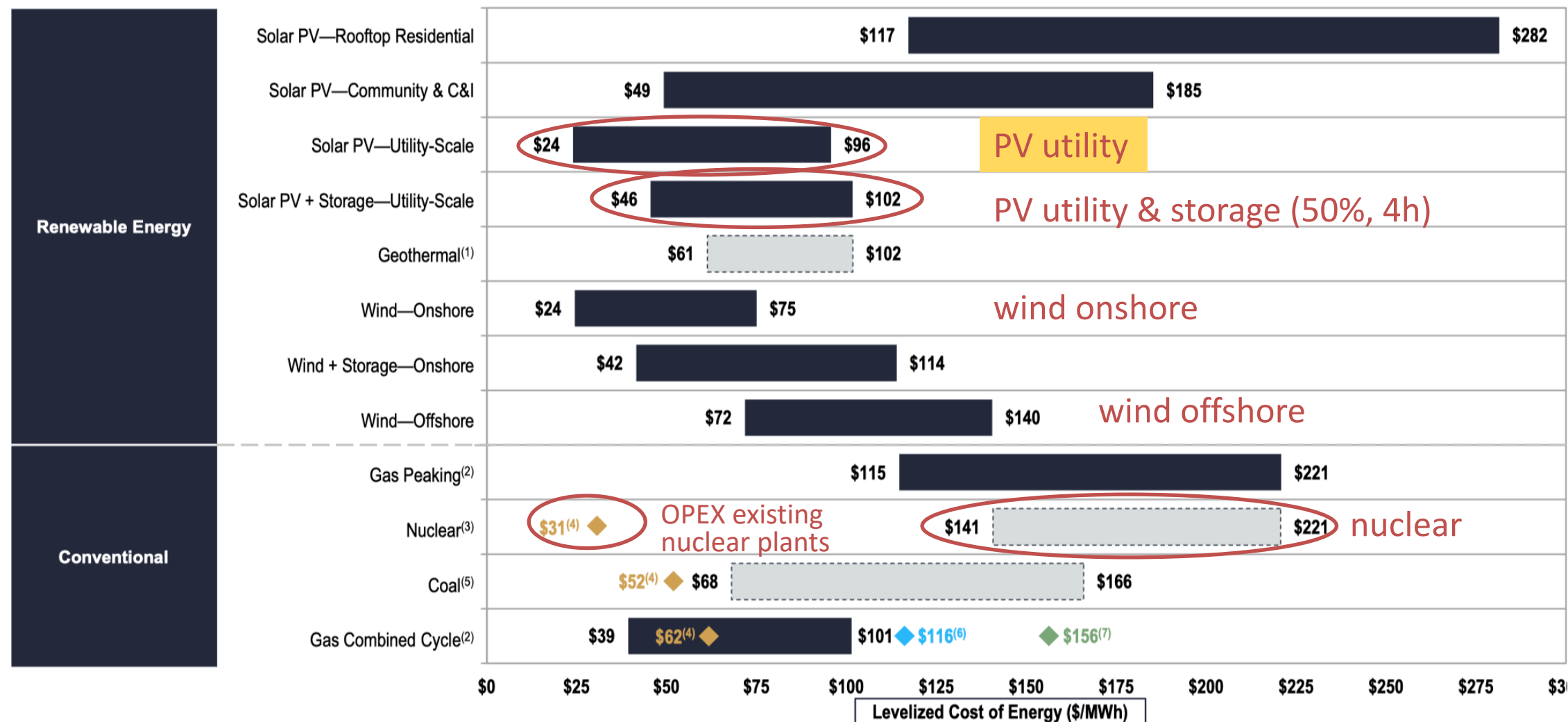
**Calculations show: Combinations of these approaches can guarantee a fully renewable energy supply in Europe and the US at lower costs**

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# Levelized Cost of Energy Comparison—Unsubsidized Analysis

Selected renewable energy generation technologies are cost-competitive with conventional generation technologies under certain circumstances



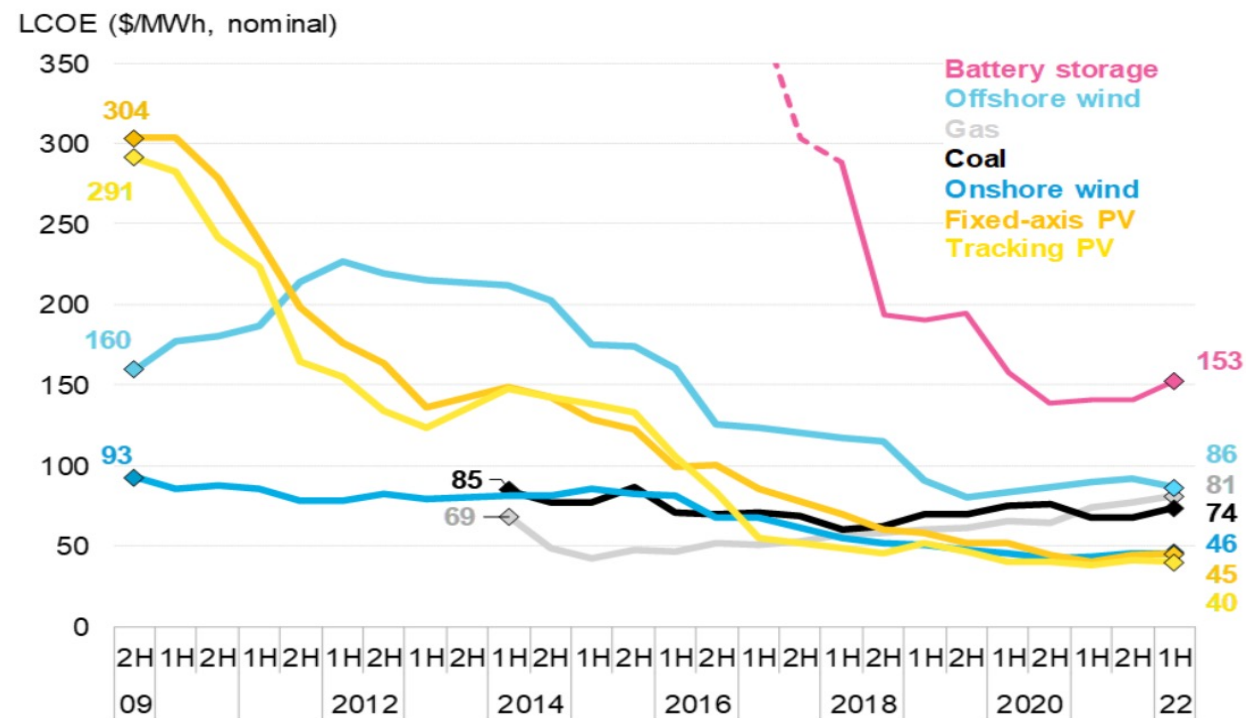
Source: Lazard and Roland Berger estimates and publicly available information.

Note: Here and throughout this presentation, unless otherwise indicated, the analysis assumes 60% debt at an 8% interest rate and 40% equity at a 12% cost. See page titled "Levelized Cost of Energy Comparison—Sensitivity to Cost of Capital" for cost of capital sensitivities.



# Photovoltaics are unbeatable due to nanoscience: Cost reduction stronger than in all other energy sources

1. **Extremely reliable.** No moving parts, no fuel, very low risks. Last for 30 to 40 years
  2. **Mass production.** Classical economies of scale. New factories: 50 million modules per year
  3. **Rapid innovation at nano-scale.**  
2010-21: module efficiency 14% → 22%
  4. **Extremely scalable, up and down.**  
Energy transformation occurs at nano-level
  5. **Rapid deployment.** Factories 2a, plants ½ a → 10 x shorter innovation cycles
  6. **Strong potential for further cost reduction.**  
Perovskite cells , material reduction with BIPV
- No other energy source has matched efficiency gains, cost reductions and growth rates of PV
  - **Nanotechnical innovation is the main driver for the extraordinary cost reductions – mass production experience comes only second**



## Cost reduction factors reveal the potential of different technologies

### Cost reduction factors:

- **Standard learning curve** for non-mature products
- Enhanced learning: high numbers of **small modules**
- Nanotechnical innovation → **efficiency improvement**
- Cost reduction of **innovative input materials**
- **Design improvement** reducing material intensity

### >50% of PV panel cost reduction due to nanoscience innovation:

- **Efficiency improved** → smaller surface & surface related costs
- **Semiconductor thickness reduction**
- **Semiconductor cost reduction**
- **Low-light & high-temperature** behaviour improved
- **Longer lifetime**

### Compare: Wind has only limited cost reduction potential:

- Efficiency gains came through design change: higher towers → more wind
- Very limited nanotechnical cost reduction potential:
- Limited potential for large series production
- Long innovation cycles
- **High material intensity** with cost risks: Onshore wind needs 1,5x more steel and 5x more concrete than utility PV. Offshore is worse.

**Technologies with a large share of costs in mature components (e.g. heat turbines in CSP) are doomed to fail**

## PV and system change – strong resistance for 50 years

### EXAMPLES

**1973:** **Nixon's** national energy research plan: no PV despite potential

**1981:** **Reagan** and U-turn of oil industry kill fledgling PV industry

**2000:** Introducing feed-in-tariffs: Success required parallel action to established structures

**2009:** Foundation process of **IRENA**: tedious

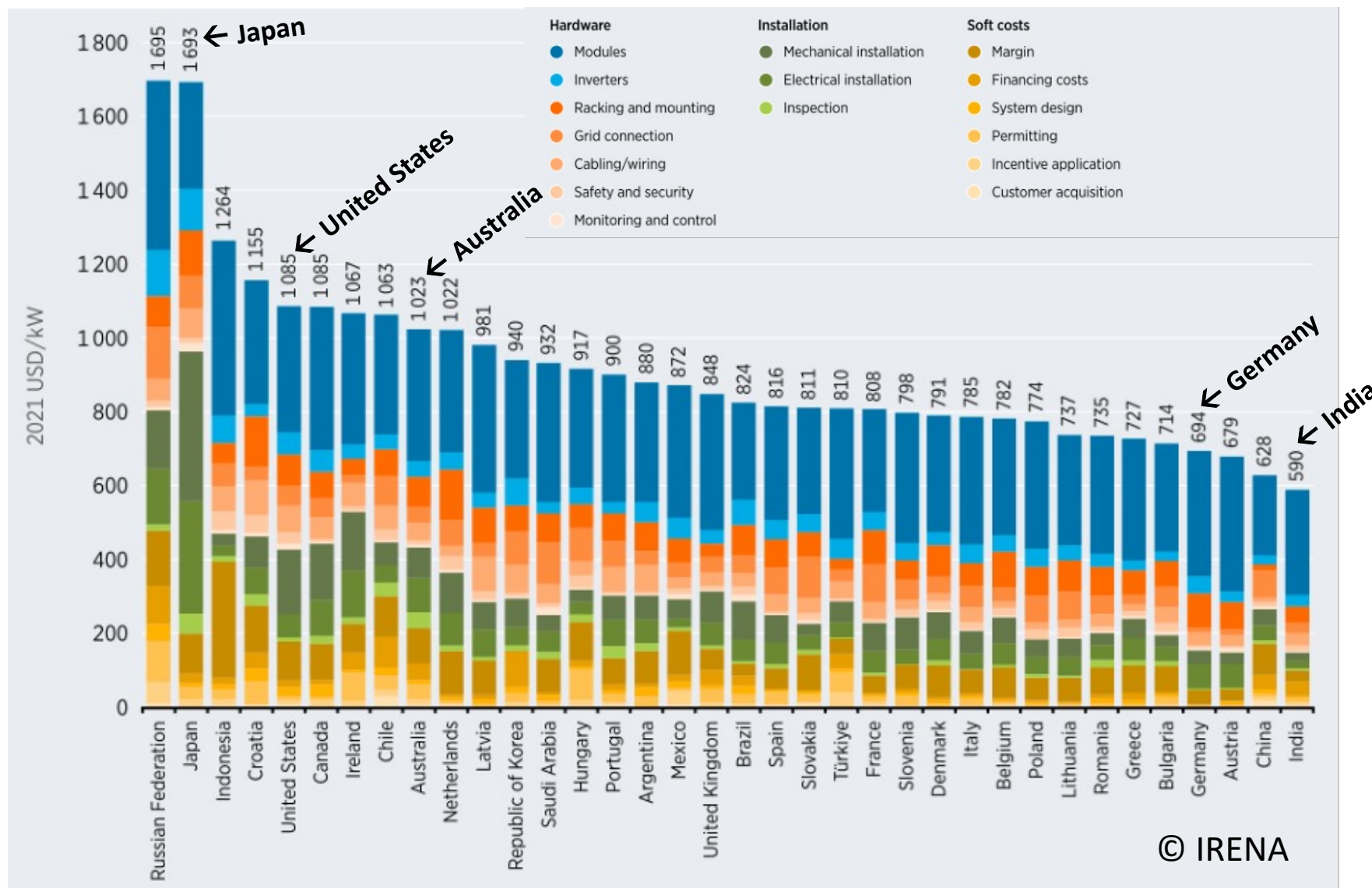
**2011:** European **governments slash PV** surge, 120'000 jobs lost in D

**2014:** No chance for large PV industry in Europe – **French-German xGWp** project fails

**2008→China** did not play by the big boys rules → 80% of global market, 34% of installations

**2022:** The **hydrogen hype**

# Politics make a difference: The example of installation costs

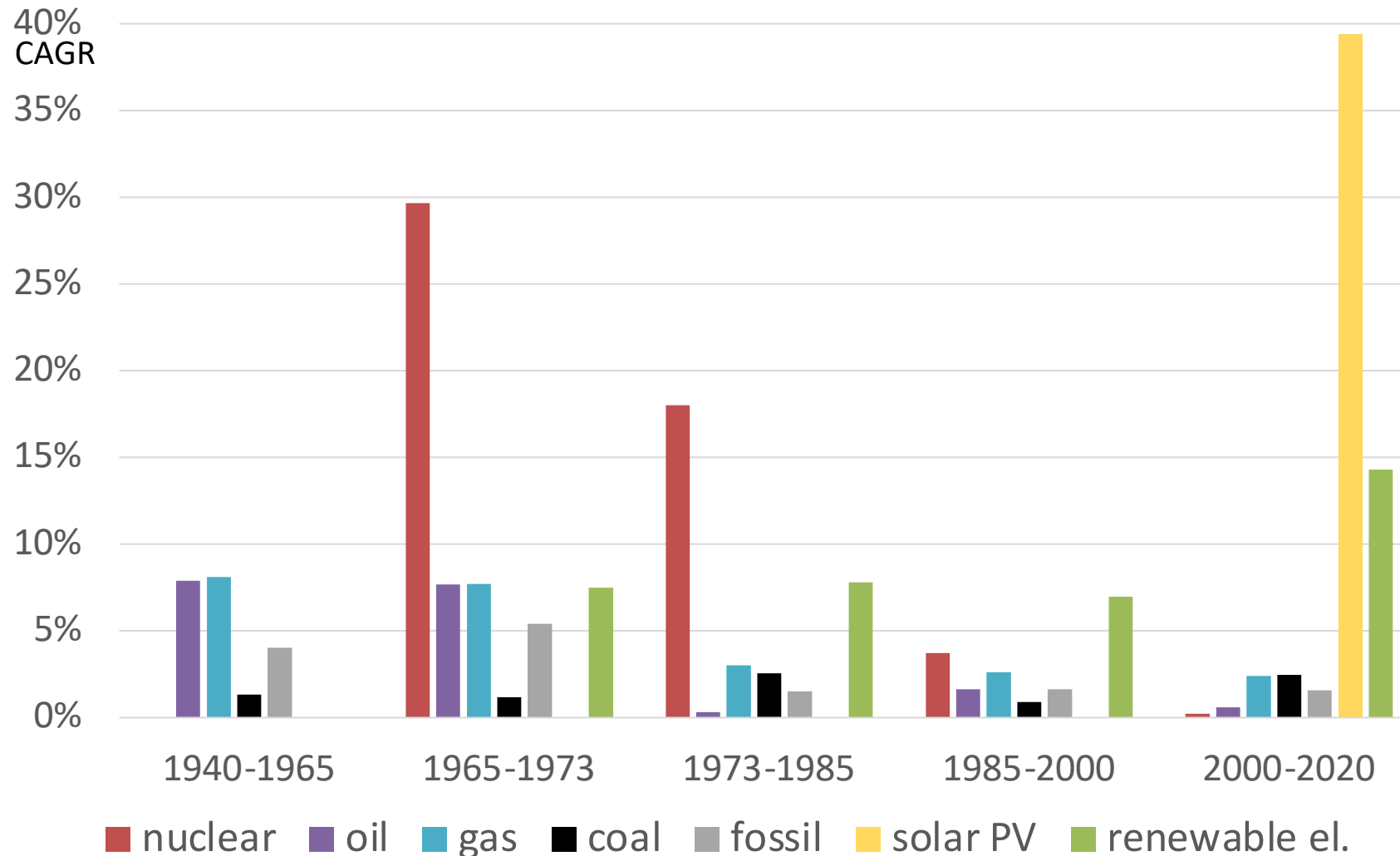


2021: A solar power plant in **Japan** costs 2,9 times as much than the same plant in India.

In **Germany** only 1,2 times as much.

*Free markets? No technological bias?*

## Despite all: Growth patterns have shifted



- After oil crisis 1973, oil growth drops sharply from over 7% to 0,9%
- Nuclear growth drops with delay after 1979 TMI nuclear accident
- Solar grows sharply after 2000
- After growth drop in 1990, coal restarts to grow faster around 2000

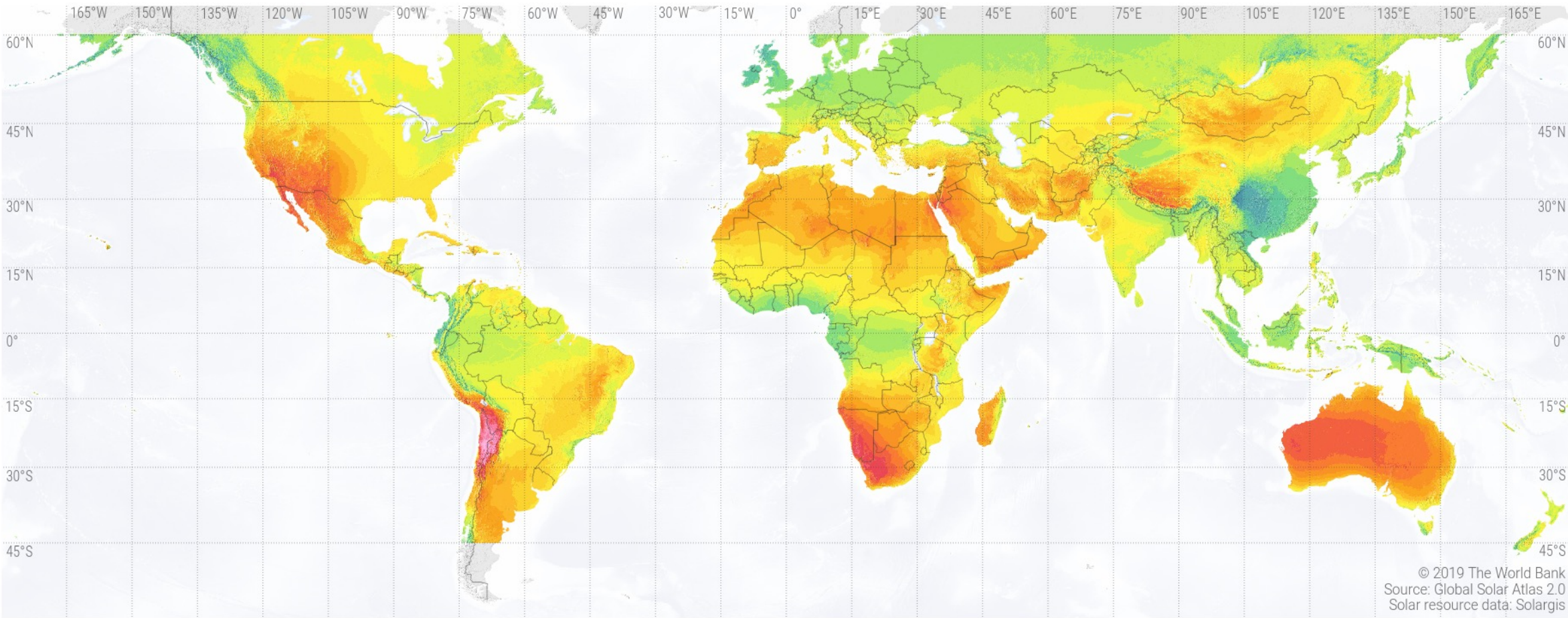
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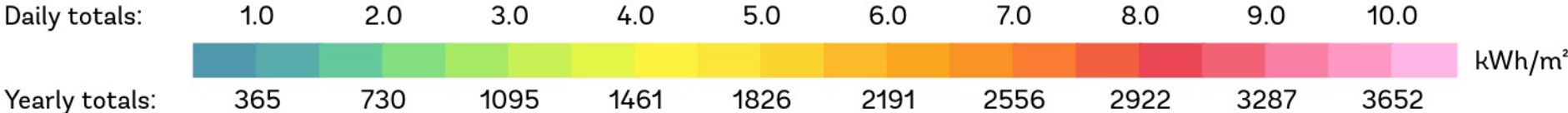
SOLAR RESOURCE MAP

# DIRECT NORMAL IRRADIATION



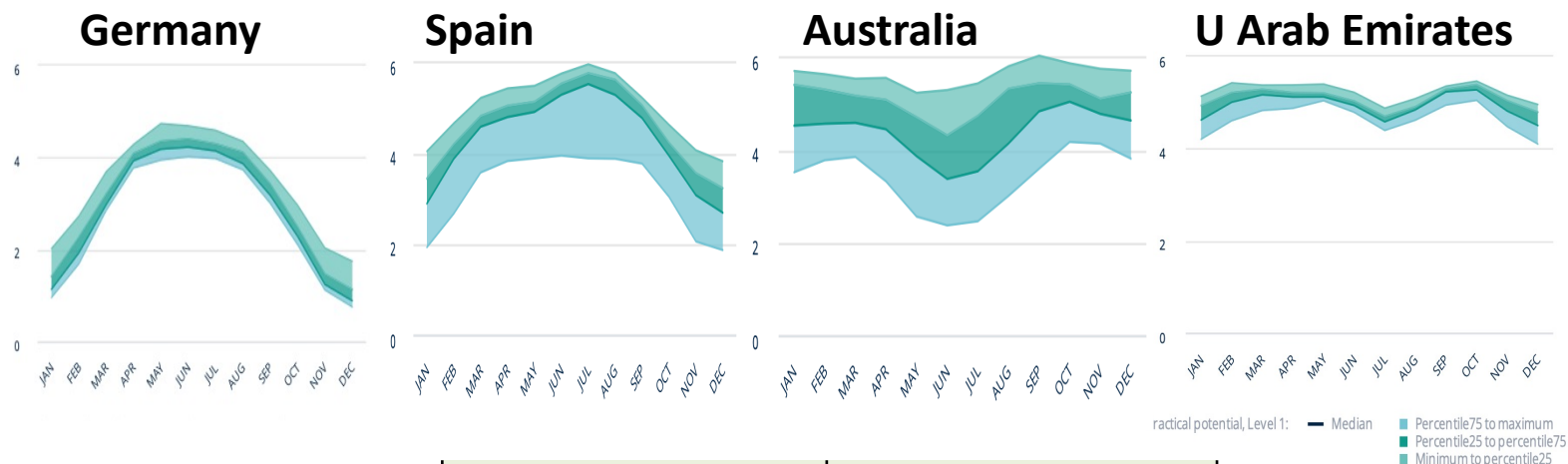
© 2019 The World Bank  
Source: Global Solar Atlas 2.0  
Solar resource data: Solargis

Long-term average of direct normal irradiation (DNI)



# If PV is the cheapest energy source → SEASONALITY is a challenge for energy-intensive industries

## MONTHLY VARIATION OF PV POWER OUTPUT:



	average yield [kWh/kWp]	seasonality max/min month	factory capacity: best month yield			yearly average yield			weakest month yield		
			Power utilisa- tion	Factory utilisa- tion	Yield/D	Power utilisa- tion	Factory utilisa- tion	Yield/D	Power utilisa- tion	Factory utilisa- tion	Yield/D
Germany	2961	4,37	100%	61%	1,00	80%	80%	1,00	37%	100%	1,00
Spain	4413	1,93		76%	1,49	90%	90%	1,67	68%		2,73
India	4322	1,75		79%	1,46	91%	91%	1,67	73%		2,85
Brazil	4404	1,34		87%	1,49	95%	95%	1,77	85%		3,41
Australia	4707	1,47		84%	1,59	94%	94%	1,87	81%		3,46
UAE	5004	1,18		92%	1,69	97%	97%	2,06	92%		4,16

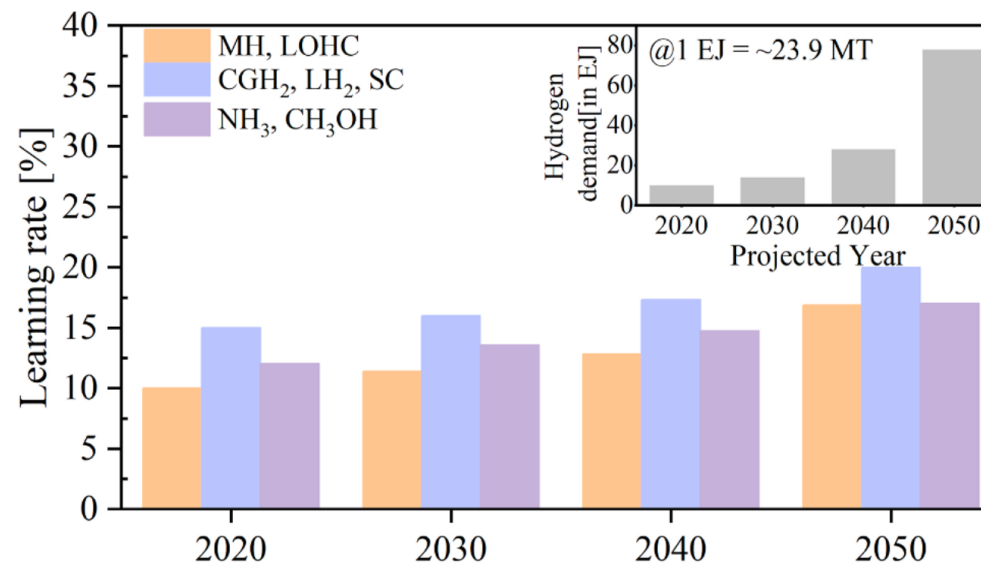
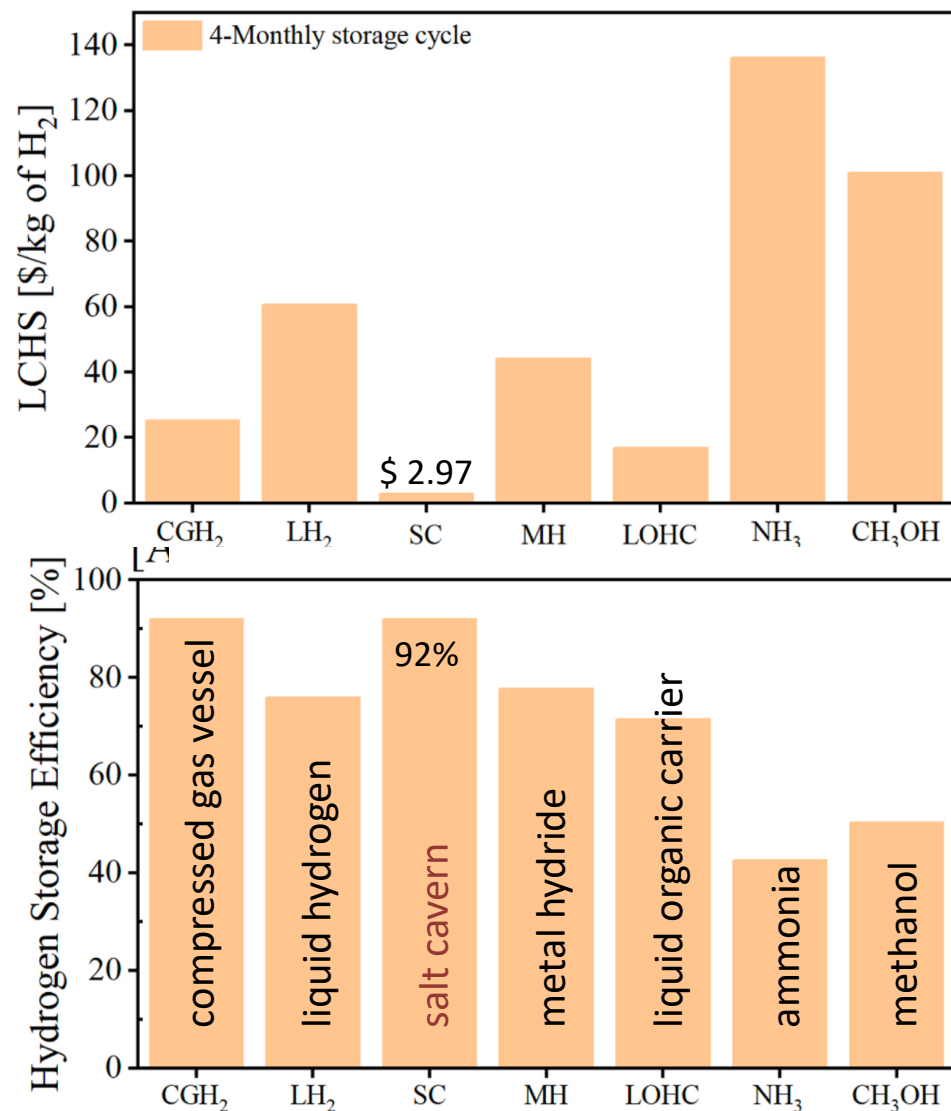
- **High capital cost in industry calls for continuous operation**
- Daily variations can be buffered with heat and electricity storage
- Strong seasonal variations → low yield in weakest month

→ Comparing **Germany** with southern countries:  
**big disadvantages**

- Wind may alleviate problems but is increasingly more expensive than PV



# Hydrogen Storage



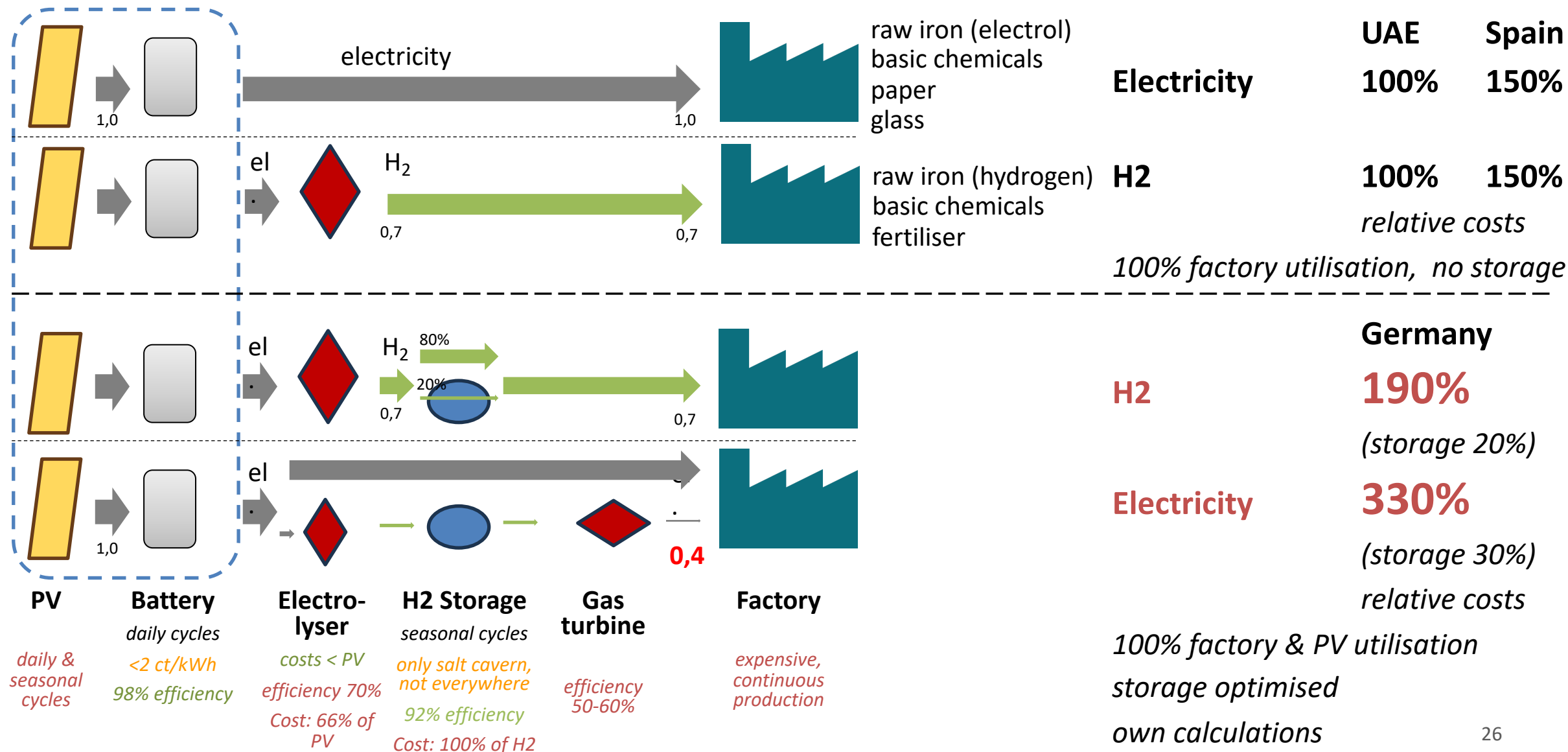
© [Abdin et al. 2022](#)  
see also [Zivar et al. 2020](#),  
[Capellani 2022](#)

***“The findings of this study show that Underground Hydrogen Storage, like other storage systems, is still in its infancy”***

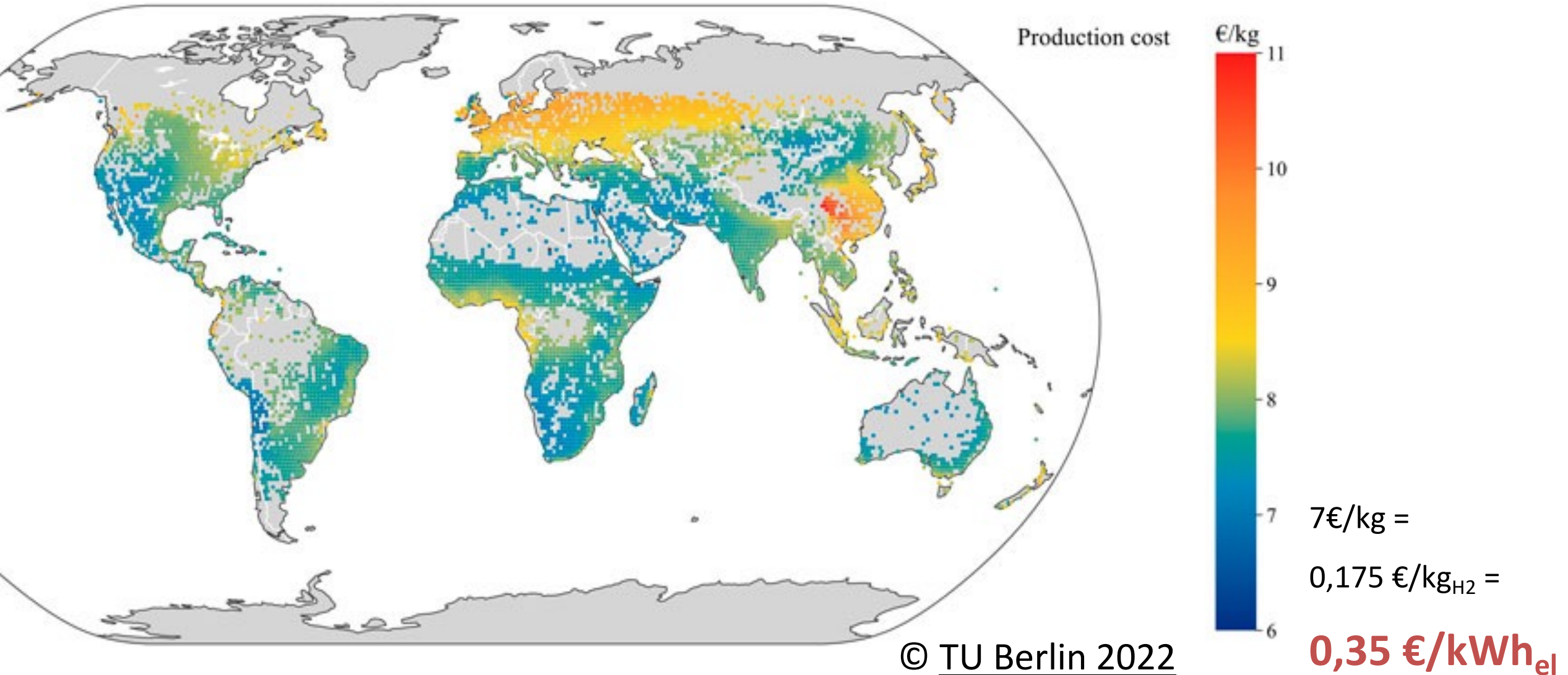
[Muhammed et al. 2022](#)

- Present green hydrogen costs: \$3.20 – 7.70/ kg H<sub>2</sub>
- ➔ **salt cavern storage is the only solution to be considered**
- Salt cavern storage is available only in rare locations, e.g. Germany \*\*\*, Britain\*\*, France\*, Poland\*
- **SALT CAVERN STORAGE for 6 months – if available – would roughly double green hydrogen costs**

# Hydrogen salt cavern storage brings improvement – But costs in central Europe remain much higher compared to the south

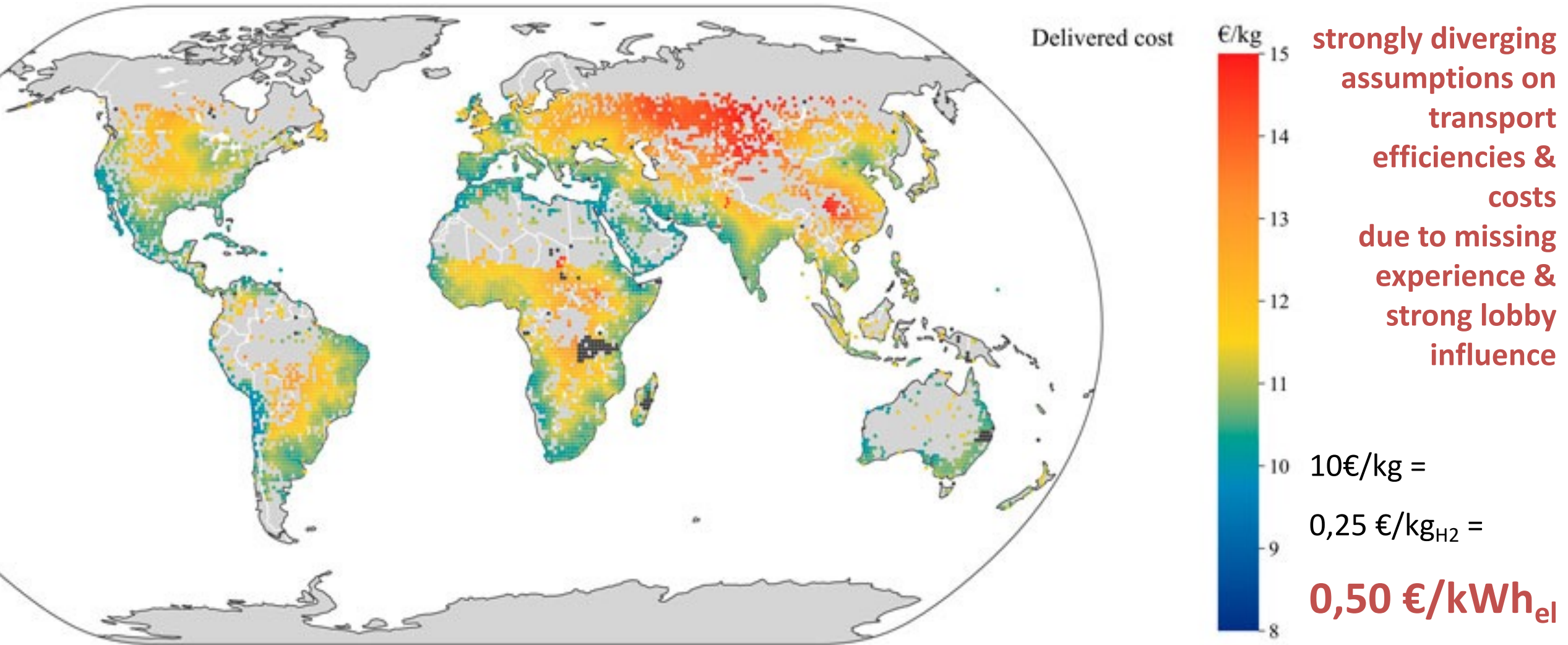


# Hydrogen production costs in 2030: Calculation results vary strongly : one example



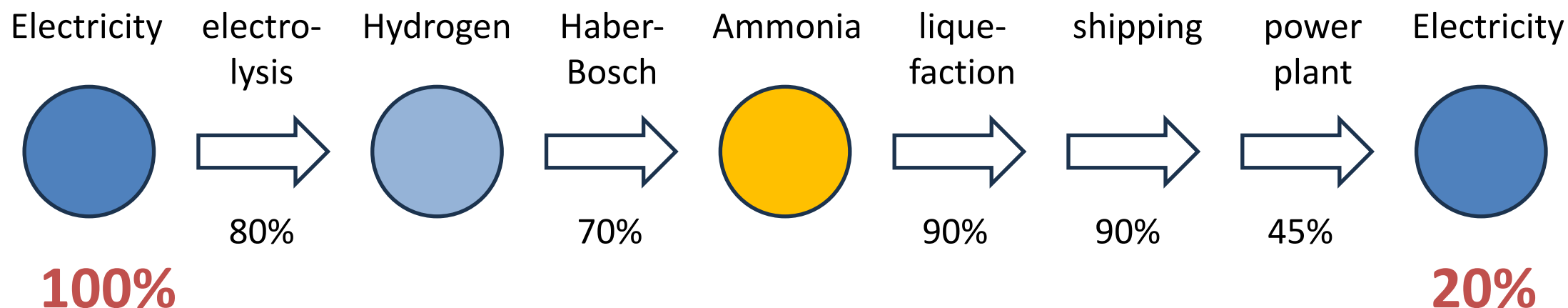
# Hydrogen costs – imports delivered to Cologne/ Germany

## Optimistic assumptions – import cheaper than local production



© TU Berlin 2022

## An example for the many illusions presently discussed: Electricity from imported ammonia



→ Electricity from imported ammonia costs  
much more than five times the original price

For peaker plants that may be acceptable in small amounts.  
Ammonia is toxic, but direct combustion is cheaper than re-conversion to H<sub>2</sub>.  
Presently this is the preferred outlook for ships.

**In the long run: subsidies cannot cheat physics**



## European competitiveness for energy-intensive industries is declining

### Germany: relative energy costs

- Pipeline transport from the Middle East  
cheapest import source of hydrogen
- Cost of continuous supply (local or import)  
compared to good solar locations

**Hydrogen 150% – 190%**

**Electricity > 300%**

**Electricity is cheaper for most  
applications**

**Raw materials** often originate in regions  
with cheap energy

- Metal, especially steel
  - Australia, USA, Ukraine...
- Chemical feedstock: oil, gas, coal, biomass
  - Middle East, USA, India, China...
- Nitrogen for fertilizers is
  - Ubiquitous

Transporting raw materials is much more  
expensive than transporting products

**Persistent and worsening disadvantages for energy-intensive  
industries in central and northern\* Europe**

\*Hydroelectricity may  
provide some exceptions

## Electricity transport across the Mediterranean: FOR ELECTRICITY: MUCH CHEAPER THAN TRANSPORTING HYDROGEN

- Greece-Egypt project 2023:  
1370 km, 3000 MW, 500 kV DC, Capex: M€ 3500.  
→ over 25 years: 0,005€/kWh<sub>el</sub>
- Alassi et al. 2019:  
2000 km, 6000 MW, 800 kV DC, Capex + losses: M\$ 2100  
→ over 25 years: 0,002€/kWh<sub>el</sub>
- Xlinks Morocco – Britain project 2022  
3800 km HVDC + PV + storage  
electricity sales price: 0,067 \$/kWh
- IEA in Hydrogen transport cost comparison  
1000km 2\$/kgH<sub>2</sub>  
→ converting H<sub>2</sub> in power: transport costs 0,10 \$/kWh<sub>el</sub>. **Ridiculous!**  
No other HVDC cost figure to be found in IEA documents

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# Politics is powerful

## It can maintain structures beyond economic rationality over decades

### Worldwide fossil fuel subsidies: 6,8% of GDP

- Germany: Subsidies per emitted CO2 are higher than emission permit costs

### Coal industry in Germany

- Hard coal subsidies since the sixties: € 200-300 bn  
Coal workers in 1960: 200'000

### Nuclear power in France

- Macron emphasises the strong link between civil and military nuclear power
- EDF re-nationalised after a debt of 65 bn

### Biomethanol additions to gasoline in Germany

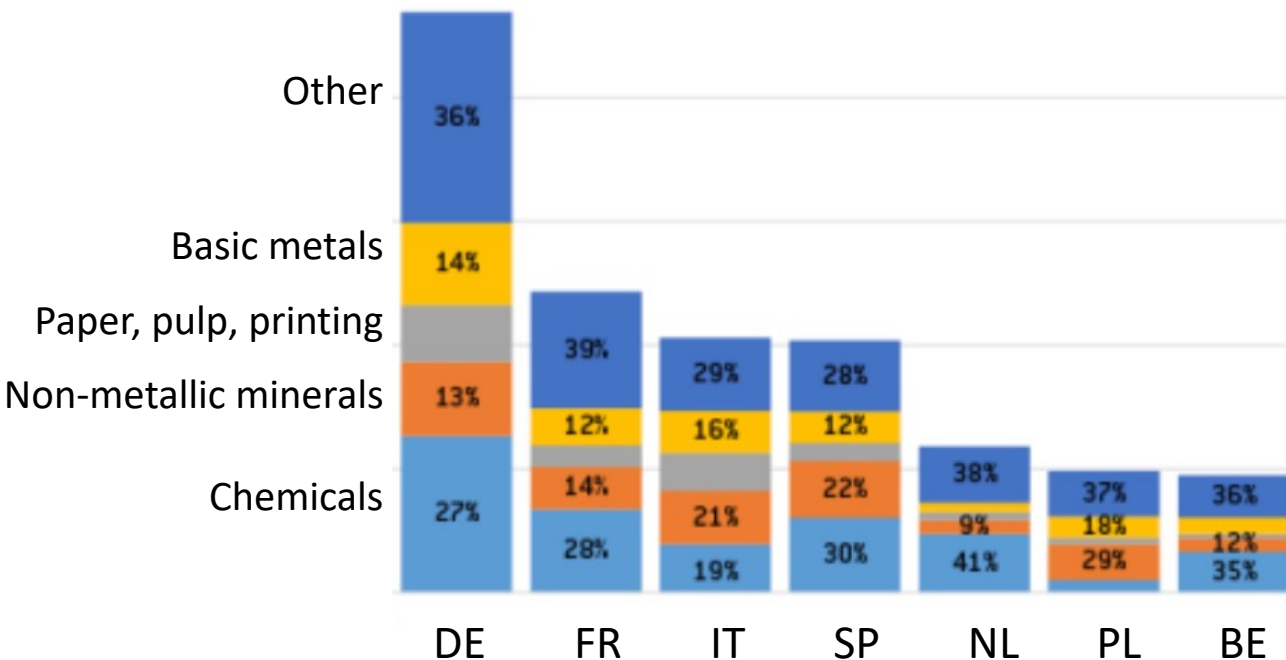
- Biofuel cultures: 1% of road transport energy.
- The same surface with PV could cover the entire German electricity consumption



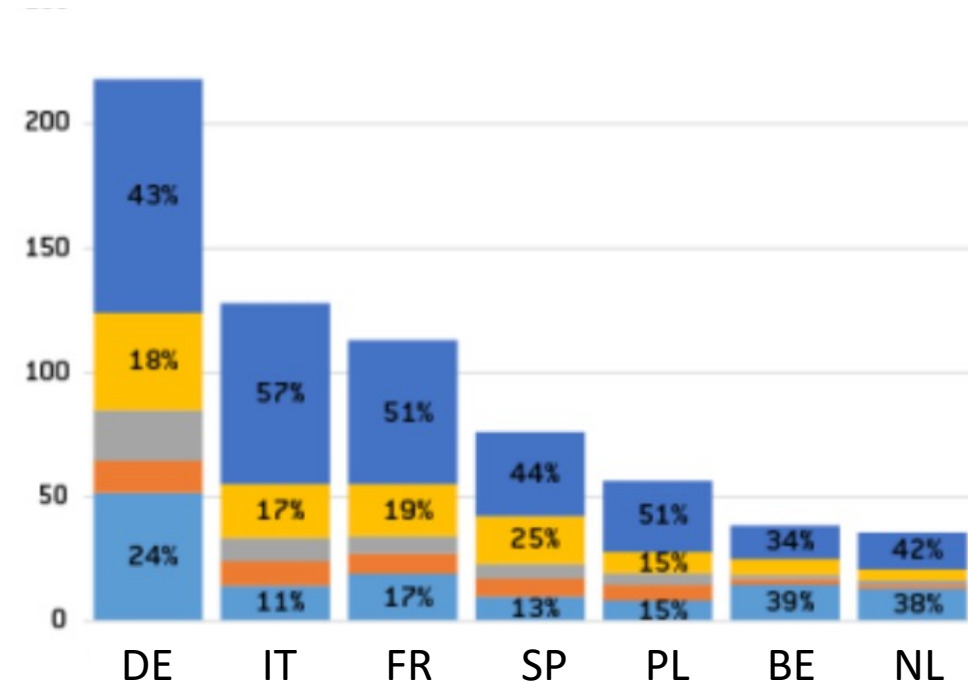
## Energy intensive industries are capital intensive and need continuous operation

- Germany dominates the European industrial energy consumption
- A few sectors make up for over 60%

2020 Industrial gas demand



Industrial electricity demand

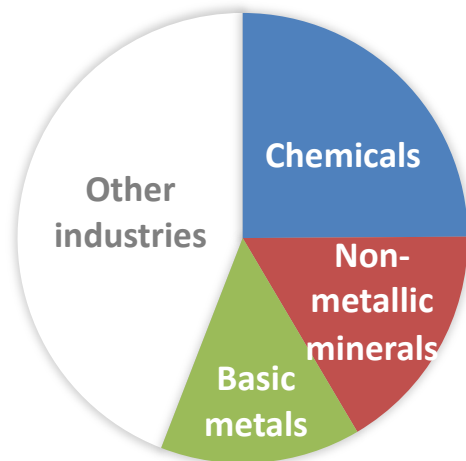


© [Bruegel](#) based on Eurostat

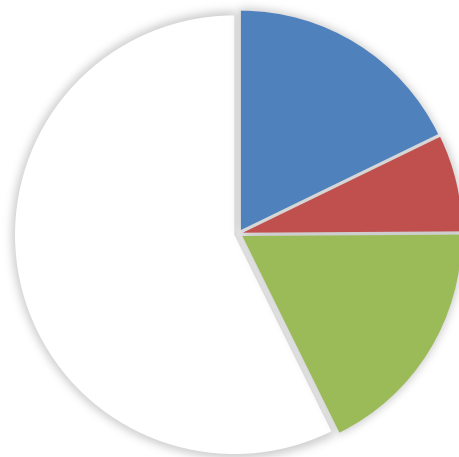
# Energy-intensive industries in Europe

## huge subsidised energy consumption – small economic importance

INDUSTRIAL GAS DEMAND



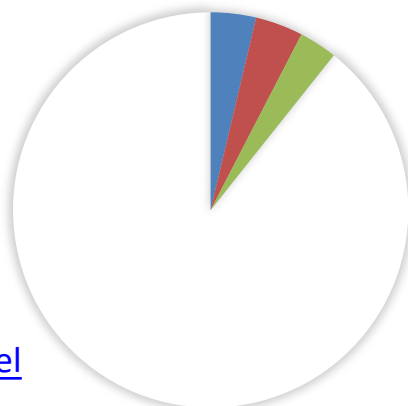
INDUSTRIAL POWER DEMAND



EMPLOYMENT  
MANUFACTURING



GROSS VALUE ADDED  
MANUFACTURING



Data: [Bruegel](#)

- Considering subsectors, the effect is even much stronger
- Germany: Decarbonising steel production with local green hydrogen would require increasing electricity production by 20%
- Easily transported and traded internationally:
  - Iron sponge or raw steel
  - Other metals (copper, aluminium...)
  - Ammonia-based fertilizer
  - Many basic or intermediate chemicals (others are too dangerous to transport)

**Getting rid of energy-intensive industries → cheaper energy for SMEs and households**

## Green steel production emerging in favourable geographies

### Steel and ammonia in Spain: [HyDeal](#)

- 4,8 GW PV, 3,3 GW Electrolyser, start 2028
- offtake by steel and ammonia industries
- hydrogen pipeline backbone

### Tata Steel and ACME project in India (Orisha) for greening steel production

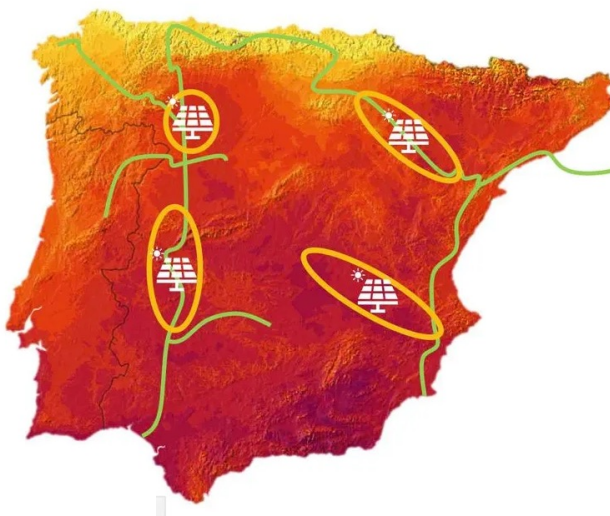
- \$ 3,3 bn investment in hydrogen & ammonia
- 1,3 Mt ammonia per year

### Australia starts to build a green steel industry

- South Korean steelmaker [POSCO](#) invests \$ 40 bn in hydrogen & green steel in Australia
- [West Australia](#) government-backed programme

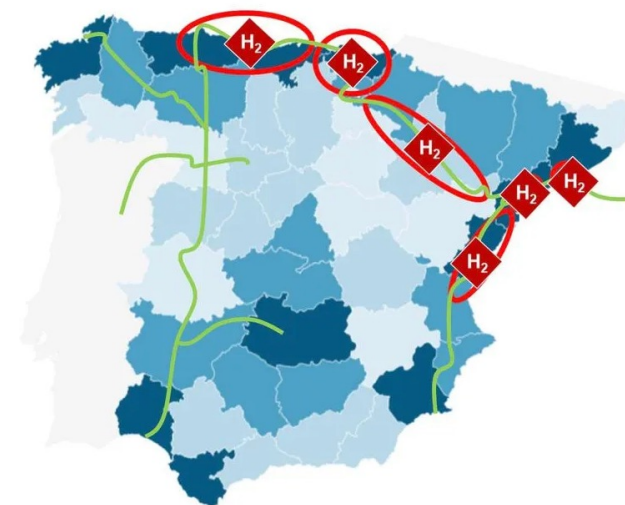
#### HyDeal España's PV areas

*Land secured in area with high power potential and injection points into H<sub>2</sub> backbone*



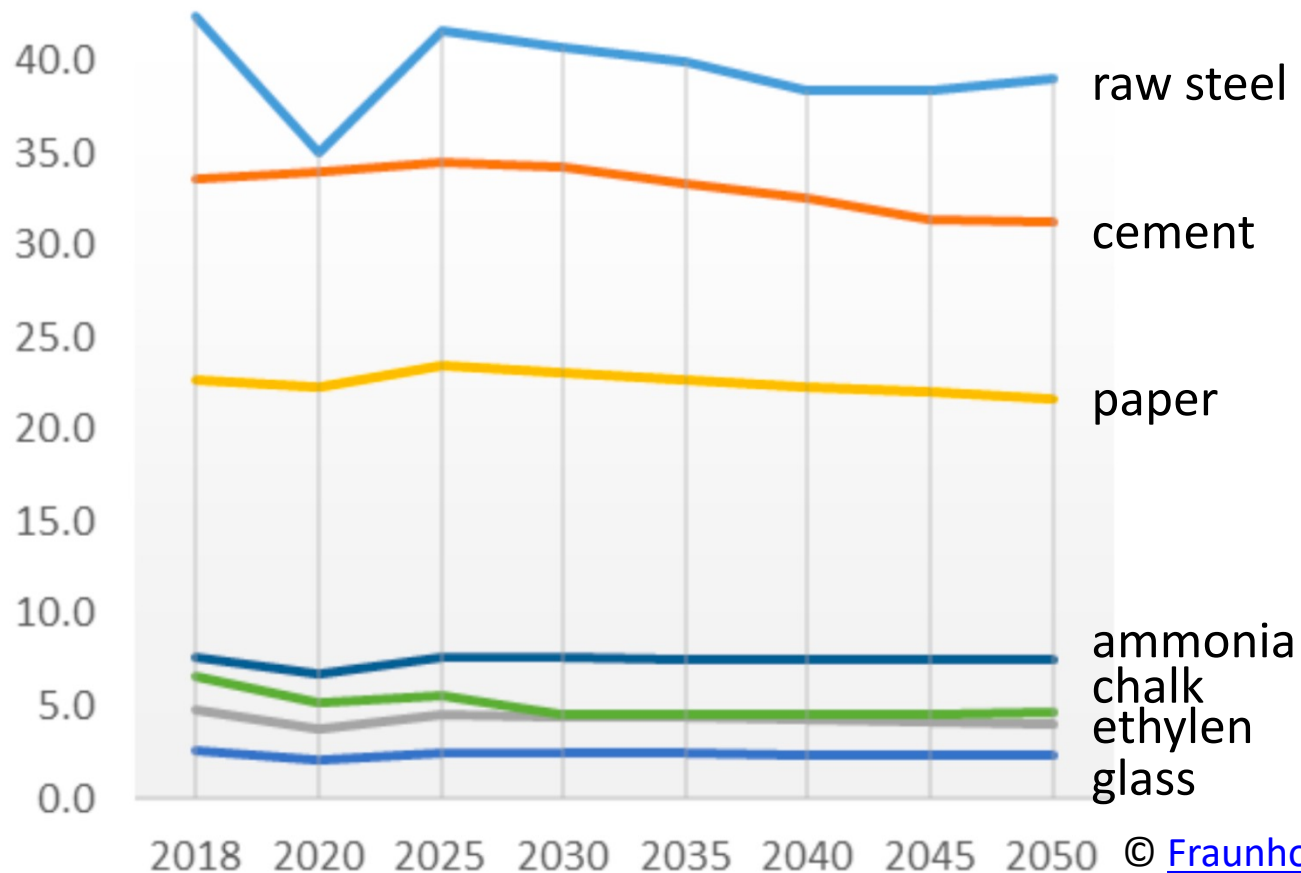
#### HyDeal España's customer base

*Focused on major H<sub>2</sub> consumption clusters in Northern and Eastern Spain*



## Unsustainable assumptions for the German hydrogen strategy: We cannot go on like that!

Production forecast for energy intensive goods  
in Germany (Megatons)



We have to reduce the material  
intensity of our economies

- **Steel:** fully recyclable. Without population growth Europe should essentially work with present stock
- **Glass:** container glass (58% of weight, 21% of turnover in German glass industry) can be massively reduced through re-use
- **Cement:** difficult to decarbonise. Promising: substitution, re-use of structures, avoiding land consumption

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## European challenges – Managing **comparative advantage shifts**

- Energy system change will shift patterns of comparative advantages
- Energy-intensive industries, equipment providers and logistics must adapt spatial patterns and volumes
- The workforce must adapt and develop new skills
- Resisting adaptation with subsidies or protectionism comes at a high long-term cost

**Energy subsidies for energy-intensive industries are a bottomless pit**

**Governments must provide:**

- **reliable strategic guidance**
- **very selective transformation support**

## European challenges – Managing **comparative advantage shifts**

### **We need to discuss & decide strategic priorities:**

- dematerialisation of problematic sectors (glass, paper, cement, steel...)
- relocation of energy-intensive industries (raw steel, some chemicals, fertilisers...)
- support of key industries for our economies (renewables, IT, education...)

**WE NEED TO WELCOME STRATEGIC CHANGE**

**DO NOT INVEST IN THE PAST!**



# Thank you

[www.sustainablestrategies.eu](http://www.sustainablestrategies.eu)

my blog:

<https://sustainablestrategies.substack.com>